

November 17, 2022

Subject: Letter of Reference for New Expo Operator Logistic

To Whom It May Concern:

I am pleased to have the opportunity to write this letter of reference for New Expo Operator Logistic (“New Expo”).

Ravenswood Solutions (“Ravenswood”) employed New Expo to oversee all aspects of shipping military training and simulation equipment valued at over \$2M from the United States to Brazil for a demonstration to Ministry of Defense. When our original logistics operator informed us that they could not meet our delivery deadline, we turned to New Expo with very short notice and they were able to deliver. From the beginning, the team, led by Alexandre Cadastro & Edson Santos, displaced professionalism, experience, and proactive communication. Their experience, especially with navigating the challenging Brazilian temporary import and customs clearance process, was clear.

I have complete confidence in referring New Expo to any business with logistic requirements in Brazil.

Should there be any questions, please do not hesitate to contact me.

Best Regards,



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Director of Business Operations  
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